Revenue Support Package

Increase sales efficiency without expanding your sales team.

The Revenue Support Package removes administrative friction from your sales process. NearHands provides a **dedicated revenue support professional** who ensures your pipeline stays organized, follow-ups happen on time, and your sales team stays focused on closing.

Best for

- ☑ Sales-driven companies
- ☑ Small to mid-size sales teams
- ☑ Businesses losing leads to slow follow-ups

Problems this package solves

- ☑ CRM inconsistency or neglect
- ☑ Leads falling through the cracks
- ☑ Sales reps doing admin work
- ☑ Poor visibility into pipeline activity

Scope of work (typical responsibilities)

Your Revenue Support professional supports sales by handling:

Sales Operations

- CRM updates and pipeline management
- Lead assignment and tracking
- Data accuracy and hygiene

Sales Enablement

- Lead follow-ups
- Appointment scheduling
- Quote preparation and tracking

Reporting

- Basic sales reports
- Activity tracking

How our hiring process works

Week 1
Define role and responsibilities with you
Candidate search begins

Week 2-3
Interview and shortlisting
Final candidate selection

Week 4
Contract signing Equipment, credentials, paperwork

Professional starts activities

NearHands manages recruitment, compliance, and onboarding.

What NearHands manages

- ☑ Recruitment and vetting
- ☑ HR, payroll, compliance
- ☑ Performance continuity

What you manage

- ☑ Sales process ownership
- ☑ Messaging and scripts
- ☑ Closing conversations

Expected outcomes

- ✓ Faster lead response
- ✓ Improved close rates
- ✓ Better pipeline visibility

Not sure if this is the right fit?

Schedule a conversation and we'll help you confirm.

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